



INBOUND SALES CERTIFIED

Étienne Giguère-Allard

The bearer of this certificate is hereby deemed fully capable and skilled in the Inbound Sales Methodology. He/she has been tested on best practices and is capable of applying them to identify, connect, explore, and advise potential buyers.

Certified: May 2 2016 - Valid until: Jul 1 2018

A handwritten signature in black ink, appearing to read "Brian P. Halligan".

CEO **Brian Halligan**