



## INBOUND SALES CERTIFIED

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### Giancarlo Palombini

The bearer of this certificate is hereby deemed fully capable and skilled in the Inbound Sales Methodology. He/she has been tested on best practices and is capable of applying them to identify, connect, explore, and advise potential buyers.

Certified: Nov 29 2017 - Valid until: Jan 1 2020

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CEO **Brian Halligan**